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Attorney for Plaintiff
Isagenix International, LLC

IN THE SUPERIOR COURT OF THE STATE OF ARIZONA IN AND FOR THE COUNTY OF MARICOPA

ISAGENIX INTERNATIONAL LLC, an Arizona limited liability company,

Plaintiff,
vs.

JACQUES C. DUPUIS,

Defendant.

Case No.: CV2008-090641

COMPLAINT AND APPLICATION
FOR PRELIMINARY
INJUNCTION

(Contract and Tort Non-Motor Vehicle)

Plaintiff, Isagenix International, LLC ("Isagenix"), through counsel, alleges as follows:

JURISDICTION AND PARTIES

- 1. Plaintiff is an Arizona Limited Liability Company organized pursuant to the laws of the State of Arizona with its principal place of business in Maricopa County.
- 2. The contract and the Defendant's conduct which gives rise to this complaint occurred in Maricopa County, Arizona.
- 3. This Court has personal jurisdiction over the parties and has jurisdiction over the subject matter of this case.
- 4. Venue is proper pursuant to A.R.S. § 12-401(5).

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FACTUAL ALLEGATIONS

- 5. At all time relevant herein, Defendant was acting on his own behalf as an independent contractor and not an employee.
- 6. Isagenix is considered a front runner in the health and wellness industry, with operations in six countries and sales exceeding \$500 million for its nutritional and weight-loss products.
- 7. As a multi-level marketing organization, Isagenix's products are distributed through a network of independent associates worldwide. Based on the accomplishment of certain sales and recruiting goals, an individual associate earns commissions not only from their own sales but also from the sales of those they have recruited into the company, referred to as their "downline."
- 8. Isagenix pays certain bonuses and/or commissions to any particular associate based upon the sales of the associates that are located in their downline.
- 9. One of the reasons for Isagenix's success is its adherence to certain practices. Included in these practices is a commitment to the highest-quality products and customer satisfaction in using those products. Thus, the independent associate's face-to-face interaction with those using Isagenix's products is paramount.
- 10. A requirement of Isagenix accepting an individual as an independent associate is the agreement to strictly abide by Isagenix's written Policies & Procedures (P&P's). In exchange for being an Isagenix independent associate and the requisite agreement to adhere to Isagenix's Policies & Procedures, the associate is able to purchase Isagenix's products at a wholesale cost and participation in Isagenix's commission/bonus program.

11. Provision 2.2 of the P&P's states:

As an Isagenix Independent Associate:

At all times I will conduct myself and my business in an ethical, moral, legal and financially sound manner (with honesty and fairness and an ethical and professional manner at all times.). I will not engage in activities that would bring disrepute to Isagenix or myself nor will I criticize Isagenix, its Management, other Isagenix Associates, the competition or their products.

Preferred Customer Web sites. Isagenix products may not be sold or displayed on any online auctions, including but not limited to, eBay, UBid, eBay stores, Yahoo,

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Buy It Now stores, etc.

19. Provision 6.8.2 of the P&P's states:

We may suspend or terminate your Associate or Preferred Customer status as a corrective action for any violation or alleged violation of the Associate or Preferred Customer Application and Agreement, or any violation of the Policies and Procedures. Whenever there is a complaint or evidence or a prohibited activity, generally, we will contact you to let you know that we suspect a violation of a Company Policy & Procure. We will generally offer you an opportunity to present facts that would show that you have not violated the Policy or Procedure. We reserve the right to make the final determination as to whether the Policy or Procedure has been violated and our decision is final and may not be appealed.

20. Provision 6.8.6 of the P&P's states:

After termination, you will still be liable for any compensation or bonus deductions that you would have had to pay as the result of any Buy-Backs or returns that occur in your downline. If we have to file a lawsuit to collect those amounts, you agree to pay any collection and legal costs that we incur.

21. Provision 7.1.1 of the P&P's states:

Independent Associates . . . may not use any part of our trademarks, images, tradenames, copyrights, written, printed, recorded or other types of intellectual property in advertising, promoting or describing Isagenix's products or marketing program, unless it has been submitted to Isagenix and approved by us in writing prior to being disseminated, published or displayed.

22. Provision 7.2.2.2 of the P&P's states:

You may not post "Isagenix" or any derivative or confusingly similar variation of its trademarks or trade name on any internet forum, discussion group, news group or online auctions.

- 23. On or about February 17, 2007 the Defendant first enrolled as an Isagenix independent associate and electronically signed his acceptance to be bound by the P&P's.
- 24. Subsequent to the Defendant's enrollment and agreement to the P&P's, Isagenix's compliance department discovered that the Defendant was selling its products on eBay, a strictly prohibited activity and in violation of the P&P's. Further, the Defendant used images of Isagenix's products in breach of the P&P's.

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- 25. Isagenix's compliance department contacted the Defendant on several occasions and instructed him to cease and desist from such prohibited conduct, or his independent associate account would be terminated. Defendant admitted to breaching the P&P's and selling the products on eBay, but promised to discontinue doing so.
- 26. Despite the Defendant's promises to stop selling on eBay, he continued to do so. Accordingly, his independent associate account was terminated by Isagenix.
- 27. Isagenix is informed and believes and thereupon alleges the Defendant progressed to enroll in approximately thirteen independent associate accounts by submitting fraudulent information and thereby concealing his true identity, which again violated the P&P's.
- 28. Isagenix is informed and believes and thereupon alleges the Defendant used false social security numbers to further trick Isagenix and facilitates his wrongful enrollment in additional independent associate accounts, which violated the P&P's.
- 29. Isagenix is informed and believes and thereupon alleges the Defendant not only continued to engage in these prohibited activities, but started a campaign to undermine Isagenix's compliance department by alerting other eBay sellers to the techniques used by Isagenix to discover other potentially noncompliant independent associates selling on eBay and thereby breaching of the P&P's.
- 30. Isagenix complied with all of its duties under the contract between the parties.
- 31. The Defendant earned certain commissions by engaging in the prohibited conduct and through the fraudulently obtained associate accounts.
- 32. Moreover, Isagenix paid commissions to the Defendant's "upline" based upon his wrongful conduct.
- 33. Isagenix has a legitimate business interest in protecting its business interests by enforcing its Policies and Procedures, including prohibiting sales on eBay or other online auctions.

34. Isagenix independent associates, and those who are considering becoming an independent associate, rely on Isagenix's representations that it will enforce the P&P's and thereby protect the integrity of its products and customer relationship. Isagenix prides itself on its independent associates' one-to-one relations with its customers. Further, Isagenix prides itself on guaranteeing its products by its full satisfaction refund policy, which is not offered for products purchased through an online auction such as eBay because of the lack of control as to whether the product has been tampered with or expired.

COUNT ONE

(Breach of Contract)

- 35. Isagenix incorporates herein all allegations set forth above.
- 36. On or about March 6, 2006 the Defendant first enrolled as an Isagenix independent associate and electronically signed his acceptance to be contractually bound by the P&P's.
- 37. Isagenix complied with all of its obligations under the parties' contractual agreement, that is, the P&P's.
- 38. The Defendant materially breached the contract by selling Isagenix's products on eBay, providing fraudulent identities and social security numbers to Isagenix when enrolling as an independent associate, posting images of Isagenix products on an online auction and willfully manipulating the compensation plan for his own gain.
- 39. As a result of the Defendant's breach of contract, Isagenix has suffered damages by paying out commissions to both the Defendant and the Defendant's upline and selling products to the Defendant at a reduced independent associate costs, an amount to be determined at trial.
- 40. Isagenix is entitled to an award of its attorney's fees pursuant to A.R.S. § 12-341.01.

COUNT TWO

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(Breach of Covenant of Good Faith and Fair Dealing)

- 41. Isagenix incorporates herein all allegations set forth above.
- 42. Defendant had a duty of good faith and fair dealing with respect to Isagenix and their contractual relationship.
- 43. Defendant, by the above-described conduct, breached his duties of good faith and fair dealing to Isagenix and prevented Isagenix from receiving the benefits of their agreement.
- 44. Defendant intended his conduct and knew he acted without a reasonable basis.
- 45. Defendant undertook this wrongful and tortious conduct in bad faith, with malicious and wanton disregard, and in reckless indifference towards the rights of Isagenix, thereby entitling Isagenix to punitive damages.

COUNT THREE

(Unjust Enrichment)

- 46. Isagenix incorporates herein all allegations set forth above.
- 47. Isagenix was fraudulently induced to grant the Defendant his various independent associate accounts and by virtue of all of the Defendant's wrongful conduct set forth herein, a substantial benefit has been conferred upon Defendant, resulting in a detriment to Isagenix.
- 48. As a direct and proximate cause of Defendant's wrongful conduct and unjust enrichment, Isagenix has suffered damages in an amount to be proven at trial.
- 49. This cause of action is pled in the alternative if the Court determines that there is no other adequate remedy at law.

COUNT FOUR

(Misrepresentation)

50. Isagenix incorporates herein all allegations set forth above.

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- 73. Isagenix had a reasonable expectation that its potential customers and potential independent associates would continue to purchase Isagenix's products and enroll in associate accounts. Further, Isagenix had a reasonable expectation of developing and maintaining business relationships with its prospective customers and independent associates in the future.
- 74. The Defendant was aware of these business relationships and of Isagenix's expectancy of continued future economic benefits by direct sales to customers, as well as through its independent associate accounts. However, despite this knowledge, Defendant intentionally engaged in the foregoing non-privileged wrongful conduct which interfered with Isagenix's business relationships.
- 75. As a direct and proximate result of such wrongful and tortious conduct of the Defendant, Isagenix has suffered damages in an amount to be proven at trial which include, but are not limited to, the profits that Defendant received from the sales of Isagenix products which sales would not have occurred if Defendant had not tortiously interfered with Isagenix business relationships.

APPLICATION FOR PRELIMINARY INJUNCTION

- 76. Isagenix incorporates herein all allegations set forth above.
- 77. Pursuant to Rule 65, *Ariz.R.C.P.*, Isagenix respectfully requests this Court enjoin the Defendant, and any and all persons in active concert or participation with the Defendant, from selling Isagenix's products on eBay and/or from using images of Isagenix's products on any online auction or other venue prohibited by the P&P's.
- 78. Isagenix has demonstrated and met its burden by all that is set forth above that the Defendant is likely to engage and continue to engage in wrongfully selling Isagenix's products on eBay.
- 79. Isagenix will suffer immediate and irreparable injury, loss, and damage unless the Defendant is enjoined and restrained by this Court, and Isagenix has no adequate remedy at law.

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WHEREFORE, Isagenix requests the following relief:

- Α. For a money judgment against Defendant as a consequence of Defendant's breach of contract and negligence in an amount to be determined by the Court;
- For the Defendant be ordered to account for any gains, profits and B. advantages derived by his wrongful conduct;
- C. Award punitive damages in such amount as the Court may deem appropriate to penalize Defendant for his intentional and malicious acts of misconduct;
 - D. Enjoin Defendant from selling Plaintiff's products on eBay;
 - E. For pre- and post-judgment interest at the statutory rate;
- F. As to Isagenix's claim for breach of contract, for an award of attorneys' pursuant to A.R.S. § 12-341.01;
 - G. For Isagenix's costs; and
- For such other and further relief as the Court deems appropriate under the H. circumstances.

RESPECTFULLY SUBMITTED this Ind day of March, 2008.

